

10 good reasons for choosing the Margerison-McCann Team Management Profile

Build high energy teams

No-one forgets the buzz of working in a high energy, high performing team! The Team Management Systems approach helps individuals to understand how personal energies combine to create great teams.

A researched model of team effectiveness

The Types of Work Model gives a clear overview of the original research by authors Dr Charles Margerison and Dr Dick McCann into what teams need to do to create the best possible chance of success.

A unique perspective on performance

The Team Management Wheel lies at the heart of the Team Management Systems approach. It gives individuals, teams and leaders a vivid, easy-to-use model showing how people work together to deliver results.

Mutual understanding and respect

You get a greater appreciation of how other people see the world of work and how they prefer to operate. It becomes easier to value difference and see the benefits of multiple and complementary approaches.

Positive language focusing on strengths

The language of the Team Management Profile is simple and straightforward. It focuses on the core strengths of the individual, as well as what they bring to the team and to the achievement of the task.



Margerison-McCann Types of Work Model



Margerison-McCann Team Management Wheel

Focus on the real world of work

Individual and team development is placed clearly within the context of concrete business goals. Personal motivation and fulfilment is balanced by the focus on organisational objectives and performance.

Take the guesswork out of teamwork

By understanding individual energies and preferences, you can more easily build balanced teams, fix broken teams, and accelerate and enhance performance.

Improve communication and linking

The language and visual models are an integral part of the Team Management Systems approach. They make it easier and quicker for people to link with each other in a straightforward way, resolve problems and achieve results.

Multi-layered, multi-purpose

The Team Management Profile can be used within personal coaching programmes, with new and established teams, and within management and leadership programmes. The conceptual framework, the language and the visual models provide a practical 'toolkit' with multi-layered information and advice that can be revisited many times.

Reputation, Reliability, Results

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